MANUFACTURING
**ADMINISTRATIVE**

*In-Demand Skills: Accounting; Auditing; Microsoft Access; Selling Techniques; Accounts Payable; Customer Relationship Management; Financial Statements*


**Some College, No Degree:** Bookkeeping, Accounting, and Auditing Clerks

**Bachelor’s Degree:** General and Operations Managers // Managers, All Other // Industrial Production Managers // Sales Managers // Buyers and Purchasing Agents // Accountants and Auditors

- **2.5% Employment Growth**
- **6,508 Job Postings**
- **$16.60-$45.76 Median Hourly Earnings**

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**MAINTENANCE**

*In-Demand Skills: Truckload Shipping; Customer Satisfaction; Purchasing; Data Warehousing; Warehousing; Merchandising; Microsoft Access; Packaging & Labeling*

**No Formal Education:** Industrial Truck and Tractor Operators

**High School Diploma:** Inspectors, Testers, Sorters, Samplers, and Weighers // Industrial Machinery Mechanics // Maintenance and Repair Workers, General // Light Truck or Delivery Services Drivers // Millwrights

**Postsecondary Non-Degree Award:** Heavy and Tractor-Trailer Truck Drivers

**Bachelor’s Degree:** Industrial Engineers

- **2.8% Employment Growth**
- **14,940 Job Postings**
- **$16.43-$44.11 Median Hourly Earnings**

*Source: Occupational Outlooks and Job listings are obtained from EMSI (2019 Q4)*
PRODUCTION

In-Demand Skills: Warehousing; Forklift Truck; Packaging & Labeling; Palletizing; Carpentry; Selling Techniques; Machining

No Formal Education: Laborers and Freight, Stock, and Material Movers, Hand // Machine Feeders and Offbearers
Postsecondary Non-Degree Award: Computer Numerically Controlled Machine Tool Programmers, Metal and Plastic

3.0% Employment Growth
1,082 Job Postings
$11.10-$28.56 Median Hourly Earnings

Source: Occupational Outlooks and Job listings are obtained from EMSI (2019 Q4)
Earnings Bands for Administrative Occupations

Regional Median Earnings = $20.35/hour
Earnings Bands for Maintenance Occupations

Regional Median Earnings = $20.35/hour
Earnings Bands for Production Occupations

Regional Median Earnings = $20.35/hour
In-Demand Skills Data: Emsi 2019.4 Job Posting Analytics. Job postings are collected from various sources and processed/enriched to provide information such as standardized company name, occupation, skills, and geography.

Occupational Data: Emsi 2019.4 Staffing Patterns. Emsi occupation employment data are based on final Emsi industry data and final Emsi staffing patterns. Wage estimates are based on Occupational Employment Statistics (QCEW and Non-QCEW Employees classes of worker) and the American Community Survey (Self-Employed and Extended Proprietors). Occupational wage estimates also affected by county-level Emsi earnings by industry.

Employment Growth Data: Emsi 2019.4 Staffing Patterns. Emsi occupation employment data are based on final Emsi industry data and final Emsi staffing patterns. Wage estimates are based on Occupational Employment Statistics (QCEW and Non-QCEW Employees classes of worker) and the American Community Survey (Self-Employed and Extended Proprietors). Occupational wage estimates also affected by county-level Emsi earnings by industry.

Job Postings Data: Emsi 2019.4 Job Posting Analytics. Job postings are collected from various sources and processed/enriched to provide information such as standardized company name, occupation, skills, and geography.

Median Hourly Earnings Data: Emsi 2019.4 Staffing Patterns. Emsi occupation employment data are based on final Emsi industry data and final Emsi staffing patterns. Wage estimates are based on Occupational Employment Statistics (QCEW and Non-QCEW Employees classes of worker) and the American Community Survey (Self-Employed and Extended Proprietors). Occupational wage estimates also affected by county-level Emsi earnings by industry.

Earnings Band Data: Emsi 2019.4 Occupation Table. Emsi occupation employment data are based on final Emsi industry data and final Emsi staffing patterns. Wage estimates are based on Occupational Employment Statistics (QCEW and Non-QCEW Employees classes of worker) and the American Community Survey (Self-Employed and Extended Proprietors). Occupational wage estimates also affected by county-level Emsi earnings by industry.